



EXPORT MARKET DEVELOPMENT GRANTS

SERVICE INFORMATION SHEET

Product

Export Market Development Grants (EMDG) is a key Australian Government financial assistance program for exporters. Each year it helps some 5,000 small and medium enterprises to start or expand their export business.

Place

Upon engaging Axito for this service, a Discovery Session will be held either by phone, video conference or at Axito's offices located at

45 Ventnor Ave, West Perth WA 6005

Telephone: +61 432 434 572

Website: www.axito.com.au

Email: info@axito.com.au



Process

Grant opens for lodgement on July 1st and closes November 30th each year.



We arrange a date and time to meet and discuss your export plans.



In line with guidelines, we create your Export market development plan including costings.



A draft is provided to you and feedback requested.



After finalisation, we lodge the application on your behalf.

Eligibility

Small to medium enterprises (SMEs) will be able to apply for grants of up to \$770,000 per applicant, and over up to eight years (not necessarily consecutively) for eligible promotional activities. To be eligible, SMEs will need to be export-ready and have a turnover of less than \$20 million.

Grants are available in three stages called tiers, designed to provide different levels of support to SMEs as they grow their export markets at the different stages of their export journey:

Tier 1

For eligible SMEs who are new to exporting, grants of up to \$40,000 per year for two years. This means the business needs to spend \$40,000 to receive \$40,000. (In other words, dollar for dollar up to \$40k each year).

Tier 2

For eligible exporters who plan to expand their presence in current markets, or enter new markets, grants of up to \$80,000 per year for three years. (Again, on a dollar-for-dollar basis up to \$80k each year)

Tier 3

For eligible exporters who plan to make a strategic shift in their exporting business, grants of up to \$150,000 per year for three years. (Again, on a dollar-for-dollar basis up to \$150k each year)

Note that grant levels may be less pending volume of demand

Price & Payment Schedule

\$2,500 (+GST) payable on engagement

Success Fee (plus GST)

I. If Tier 1 - \$1,000 (plus GST)

II. If Tier 2 - 10% (plus GST) of the monetary value of the executed Grant Agreement

III. If Tier 3 - 10% (plus GST) of the monetary value of the executed Grant Agreement